# Supplementary Materials for the First Half of the Year Ending March 31, 2020

November 7, 2019



# **Key Points of the Financial Results for the First Half of FY 2019**

(Million yen)

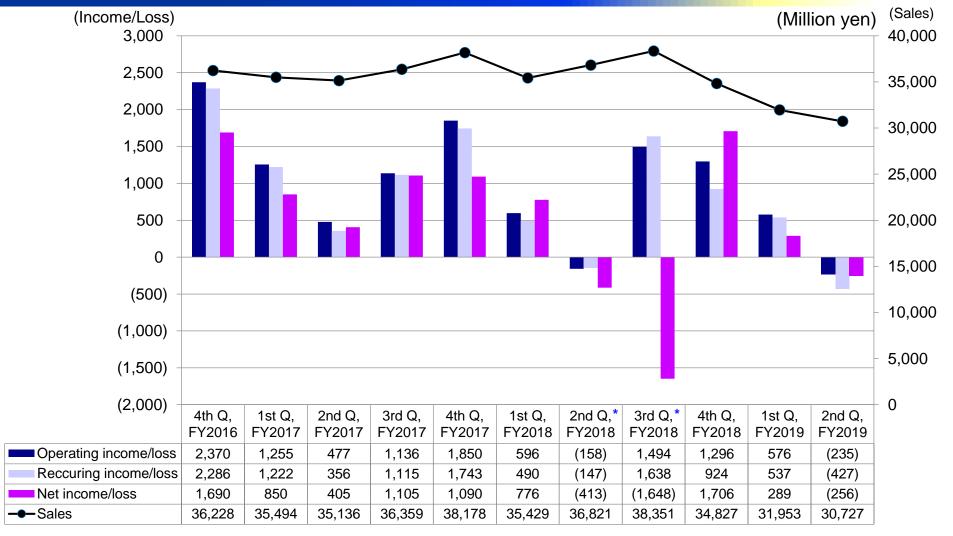
	1H of year ended March 2019 (Profitability)		1H of year ending March 2020 (Profitability)		YoY Changes	
Sales	72,250	-	62,680	-	(9,570)	(13.2%)
Operating income	438	0.6%	341	0.5%	(96)	(22.1%)
Recurring income	343	0.5%	110	0.2%	(232)	(67.7%)
Net income	363	0.5%	33	0.1%	(329)	(90.7%)
EPS (yen)	14.02		1.31			

#### <Overview>

- ➤ Sales: Decreased due to a decline in car sales both in Japan and abroad, and a fall in the aluminum market. Furthermore, the decrease of around ¥900 million reflecting the changes in accounting standards in North America.
- Operating income and recurring income: Decreased mainly due to the lower sales volume of automobiles.
- ➤ Net income: In FY 2018, gain on sale of investment securities was recorded as extraordinary gains.
- ➤ EPS: A decrease in net income resulted in EPS of 1.31 yen per share.



# Overview of the (Quarterly) Consolidated Results



<sup>\*</sup> In Q2 of FY 2018, depreciation temporarily increased by ¥645 million, while in Q3, impairment losses of ¥3,015 million were incurred by a US plant.

# **Die Casting Business**

(Million yen)

		1H of year ended March 2019 (Profitability)		1H of year ending March 2020 (Profitability)		YoY Changes	
Japan	Sales	33,198	-	30,367	-	(2,830)	(8.5%)
	Segment income/loss	(173)	-	(158)	-	14	-
North America	Sales	20,514	-	16,982	+	(3,531)	(17.2%)
	Segment income/loss	(198)	-	478	2.8%	676	-
Asia	Sales	15,143	-	11,745	-	(3,398)	(22.4%)
	Segment income/loss	748	4.9%	(320)	_	(1,068)	_

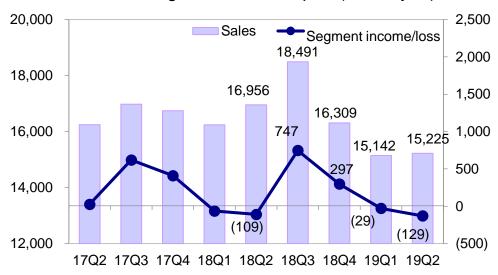
 <sup>✓</sup> Overseas sales ratio in the Die Casting Business:
Q2 of fiscal year ended March 2019: 51.8% ⇒ Q2 of fiscal year ending March 2020: 48.6%

<sup>\*</sup> An explanation of the factors behind changes in segment results begins on the next page.



# Die Casting in Japan

## <u>Changes in sales and segmentincome</u> <u>in Die Casting Business in Japan (Million yen)</u>



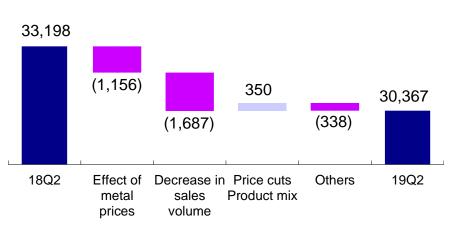
#### Sales: Decreased ¥2,830 million (down 8.5% year on year)

- > Sales volume shrank due to the impact of production adjustments made by customers and a decrease in car sales.
- Decreased chiefly due to fluctuations in aluminum market conditions.

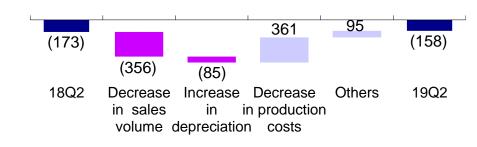
#### Segment income: Increased ¥10 million (up year on year)

Remained on par (losses) with the previous year amid a decrease in sales volume, which was attributable to our efforts to reduce both production costs and discounts.

### Factors of change in die casting sales (Million yen)



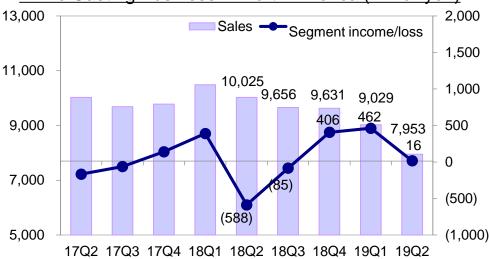
Factors of change in segment income (Million yen)





# Die Casting in North America

## Changes in sales and segment income in Die Casting Business in North America (Million ven)



#### Sales: Decreased ¥3,530 million (down 17.2% year on year)

Sales shrank due to the impact of sluggish sales at car manufacturers, our main customers, despite orders received by the U.S. plant for small trucks and full-fledged mass production of new parts in Mexico.

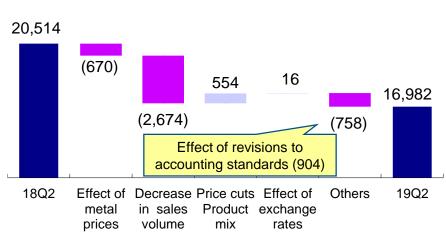
#### Segment income: Increased ¥670 million (up year on year)

> Increased thanks to improving productivity and a decline in depreciation, despite decreased sales.

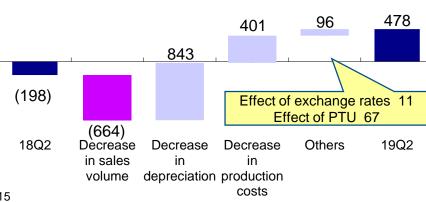
Fiscal year end: U.S.: March; Mexico: December

Exchange rate (18Q2  $\Rightarrow$  19Q2): U.S. dollar: ¥110.07  $\Rightarrow$  109.04; Mexican peso: ¥109.17  $\Rightarrow$  110.15

### Factors of change in die casting sales (Million yen)



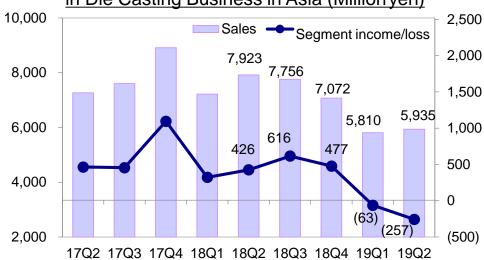
## Factors of change in segment income (Million yen)





# Die Casting in Asia

## <u>Changes in sales and segment income</u> <u>in Die Casting Business in Asia (Million yen)</u>



#### Sales: Decreased ¥3,390 million (down 22.4% year on year)

- ➤ In China, sales decreased mainly reflecting a slowdown in business of local OEM manufacturers, and foreign exchange.
- ➤ India also recorded a decrease in sales volume due to a fall in car sales.

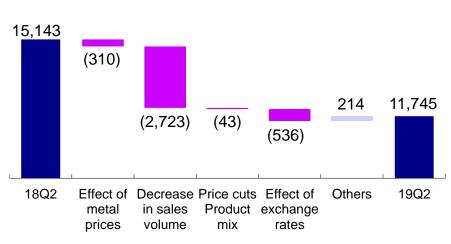
#### Segment income: Decreased ¥1,060 million (down year on year)

Segment losses were recorded due to a sharp decline in sales volume and a failure to cut costs corresponding to the decrease in sales volume.

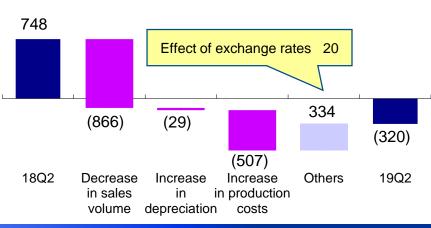
Fiscal year end: China: December; India: March

Exchange rate (18Q2 ⇒ 19Q2): Chinese yuan: ¥ 17.05 ⇒ 16.23; Indian rupee: ¥ 1.61 ⇒ 1.56

### Factors of change in die casting sales (Million yen)



# Factors of change in segment income (Million yen)





# **Aluminum Business and Proprietary Products Business**

(Million yen)

		1H of year ended March 2019 (Profitability)		1H of year ending March 2020 (Profitability)		YoY Changes	
Aluminum Business	Sales	2,290	-	2,067	-	(222)	(9.7%)
	Segment income/loss	43	1.9%	107	5.2%	64	147.2%
Proprietary Products Business	Sales	1,104	-	1,517	-	413	37.4%
	Segment income/loss	70	6.3%	113	7.5%	43	62.2%

#### **Aluminum Business**

- > Sales: Decreased due to a fall in sales unit prices attributable to fluctuations in the aluminum market.
- > Segment income: Increased because of a fall in raw material purchase prices.

### **Proprietary Products Business**

- > Sales: Increased thanks to an increase in orders for projects for clean rooms and datacenters.
- Segment income: Increased reflecting a rise in sales.



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This document and what has been said in the results briefing include forecasts that the Company has made based on data available when the document was prepared. Actual results could be different from the forecasts for a range of reasons.