

# Supplementary Materials for the First Quarter of the Year Ending March 31, 2020

August 5, 2019



# Key Results for First Quarter of the Fiscal Year Ending March 31, 2020

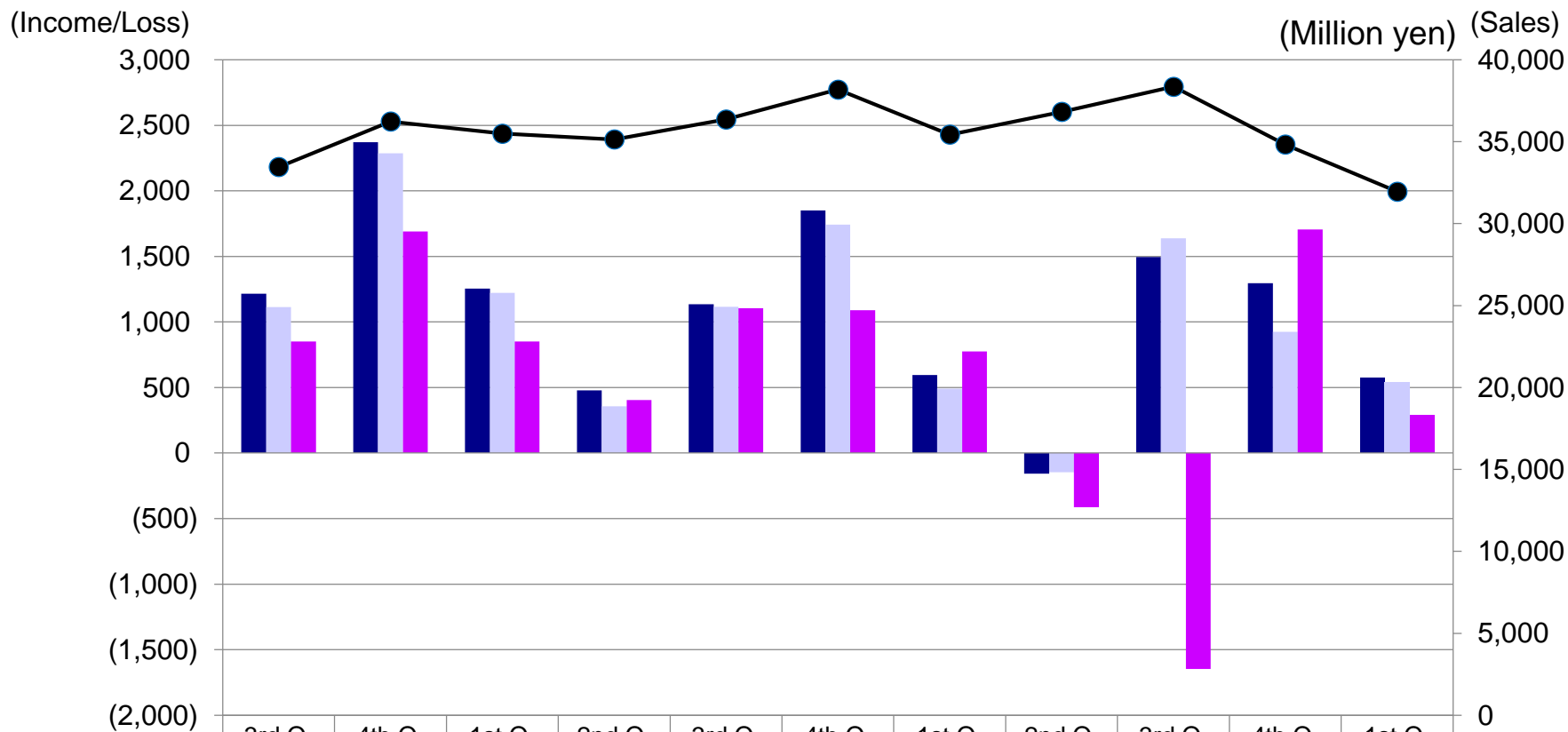
(Million yen)

	First quarter of year ended March 2019 (Profitability)		First quarter of year ending March 2020 (Profitability)		YoY Changes	
Sales	35,429	–	31,953	–	(3,476)	(9.8%)
Operating income	596	1.7%	576	1.8%	(20)	(3.4%)
Recurring income	490	1.4%	537	1.7%	46	9.4%
Net income	776	2.2%	289	0.9%	(487)	(62.7%)
EPS (yen)	30.00		11.19			

## Overview

- Sales: Decreased due to a decline in car sales and a fall in the aluminum market.
- Operating income: Decreased due to a decline in sales volumes, while profitability remained at the year-ago level.
- Recurring income: Increased because of a decrease in interest expenses and exchange fluctuations.
- Net income: An extraordinary gain on sales of investment securities was included in Q1 of the previous fiscal year.
- EPS: 11.19 yen per share due to the decrease in net income.

# Overview of the (Quarterly) Consolidated Results



	3rd Q, FY2016	4th Q, FY2016	1st Q, FY2017	2nd Q, FY2017	3rd Q, FY2017	4th Q, FY2017	1st Q, FY2018	2nd Q, FY2018 *	3rd Q, FY2018 *	4th Q, FY2018	1st Q, FY2019
Operating income/loss	1,216	2,370	1,255	477	1,136	1,850	596	(158)	1,494	1,296	576
Recurring income/loss	1,113	2,286	1,222	356	1,115	1,743	490	(147)	1,638	924	537
Net income/loss	850	1,690	850	405	1,105	1,090	776	(413)	(1,648)	1,706	289
Sales	33,453	36,228	35,494	35,136	36,359	38,178	35,429	36,821	38,351	34,827	31,953

\* In Q2 of FY2018, depreciation increased temporarily. In Q3, impairment losses incurred by a US plant had an impact.

# Die Casting Business

(Million yen)

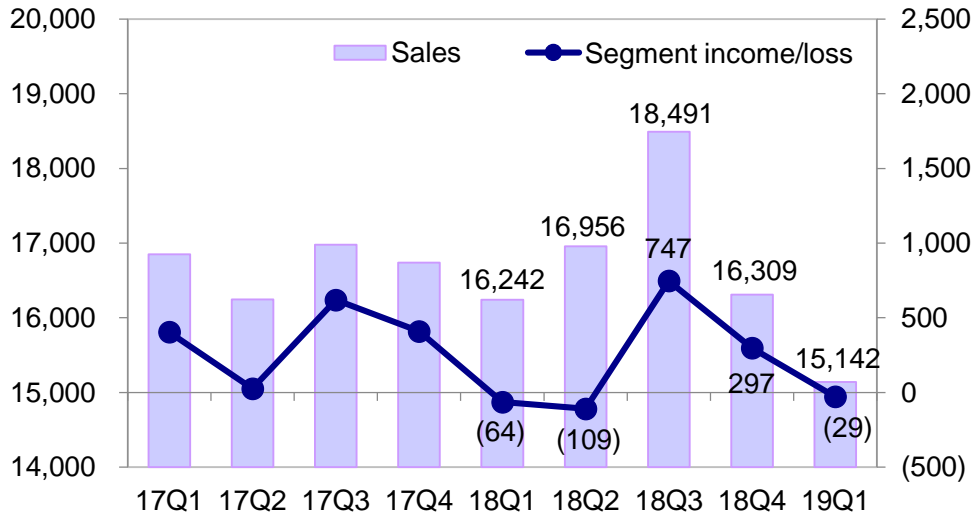
		First quarter of year ended March 2019 (Profitability)		First quarter of year ending March 2020 (Profitability)		YoY Changes	
Japan	Sales	16,242	–	15,142	–	(1,100)	(6.8%)
	Segment income/loss	(64)	–	(29)	–	35	–
North America	Sales	10,489	–	9,029	–	(1,460)	(13.9%)
	Segment income/loss	390	3.7%	462	5.1%	72	18.4%
Asia	Sales	7,220	–	5,810	–	(1,411)	(19.5%)
	Segment income/loss	322	4.5%	(63)	–	(385)	–

- ✓ The overseas sales ratio in the Die Casting Business:  
 Q1 of fiscal year ended March 2019: 52.2%  
 ⇒ Q1 of fiscal year ending March 2020: 49.5%

\* An explanation of the factors behind changes in segment results begins on the next page.

# Die Casting in Japan

Changes in sales and segment income  
in Die Casting Business in Japan (Million yen)



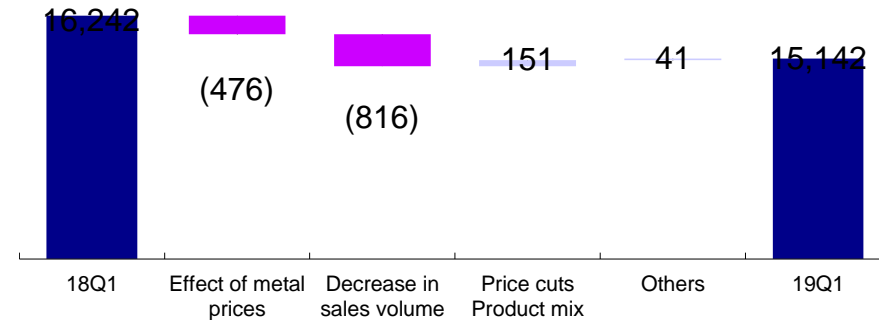
**Sales: Increased ¥1,100 million (down 6.8% year on year)**

- Sales volumes decreased due to the impact of the production adjustments made by customers.
- Decreased chiefly due to fluctuations in aluminum market conditions.

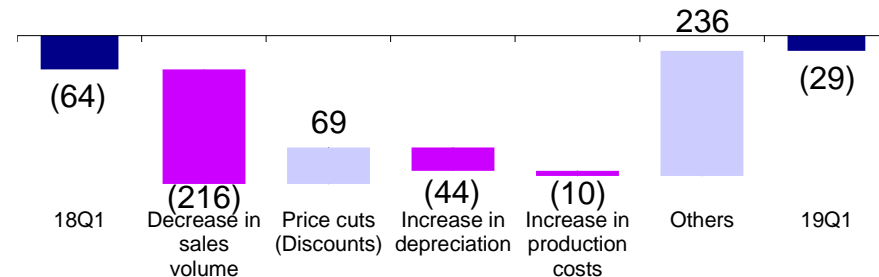
**Segment income: Increased ¥30 million (up year on year)**

- A decrease in sales attributable to the production adjustment of some products had an impact.
- Remained on par with the previous year despite a decrease in sales.

Factors of change in die casting sales (Million yen)

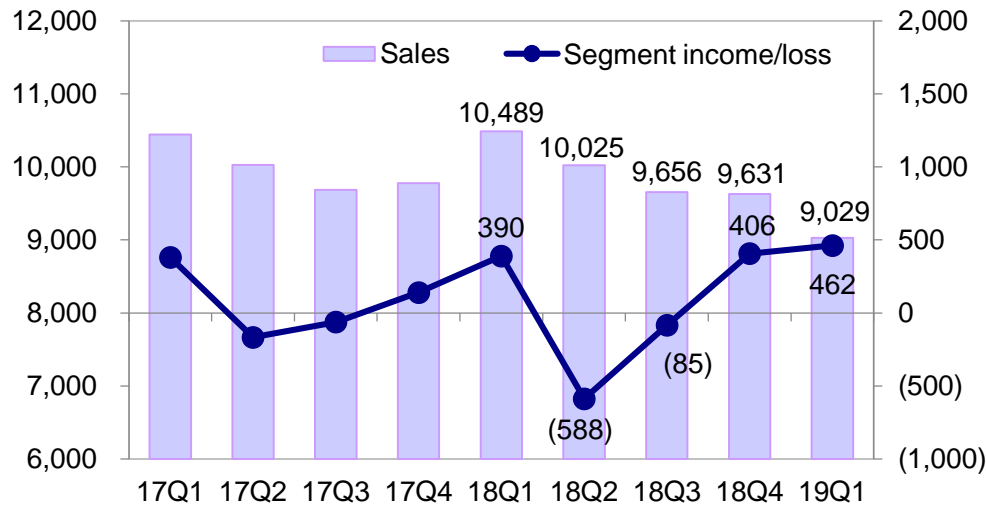


Factors of change in segment income (Million yen)



# Die Casting in North America

Changes in sales and segment income  
in Die Casting Business in North America (Million yen)



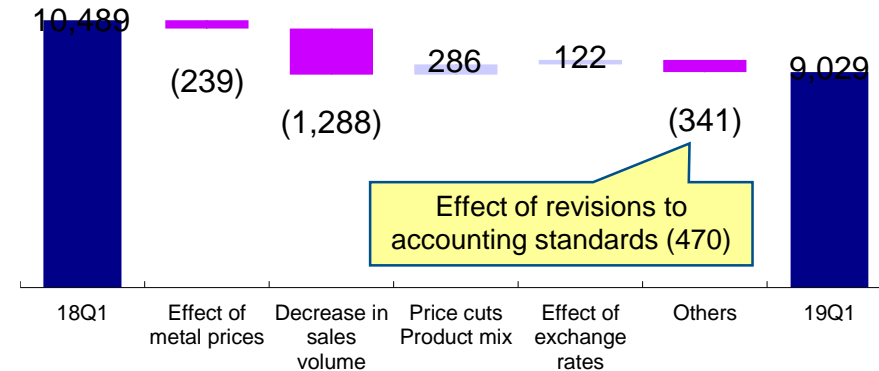
**Sales: Decreased ¥1,460 million (down 13.9% year on year)**

- Sales volumes were almost flat from the previous year in the US. Sales decreased in Mexico due to the impact of sluggish sales in North America.
- The revision of accounting standards had a ¥470 million impact.

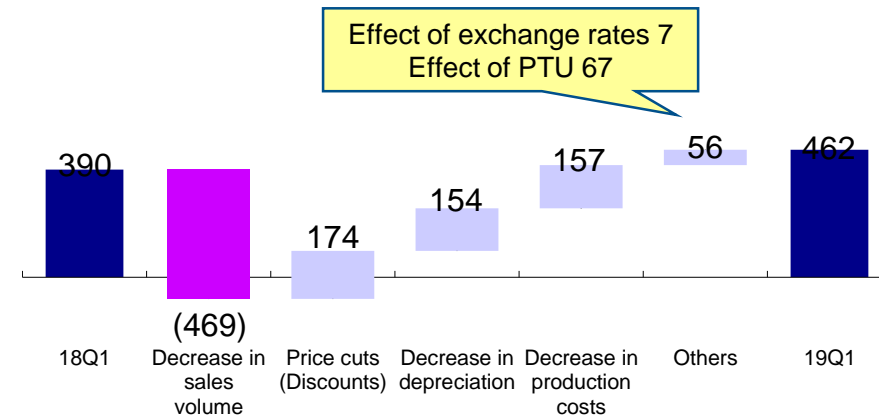
**Segment income: Increased ¥70 million (up 18.4% year on year)**

- Increased thanks to improving productivity and a decline in depreciation, despite the impact of decreased sales in Mexico.

Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)

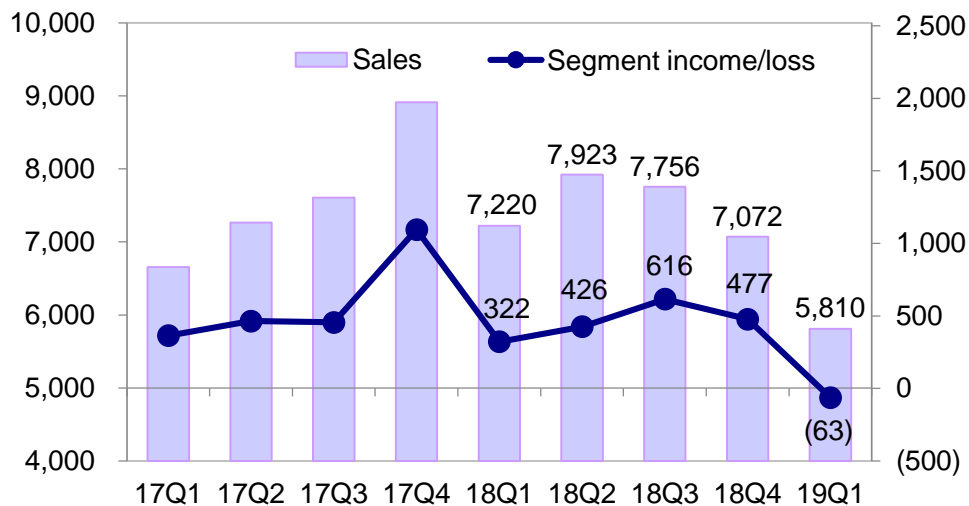


Fiscal year end: U.S.: March; Mexico: December

Exchange rate (18Q1 ⇒ 19Q1): U.S. dollar: ¥108.72 ⇒ ¥110.06; Mexican peso: ¥108.89 ⇒ ¥110.51

# Die Casting in Asia

Changes in sales and segment income in Die Casting Business in Asia (Million yen)



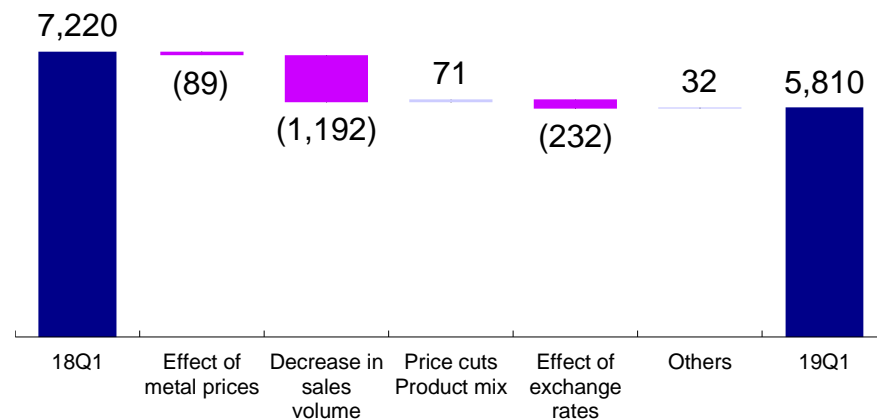
**Sales: Decreased ¥1,410 million (down 19.5% year on year)**

- Sales volumes decreased due to the slowdown of businesses in China, particularly among local OEM manufacturers.
- India also recorded a decrease due to a fall in sales volumes and the impact of foreign currency exchange rates.

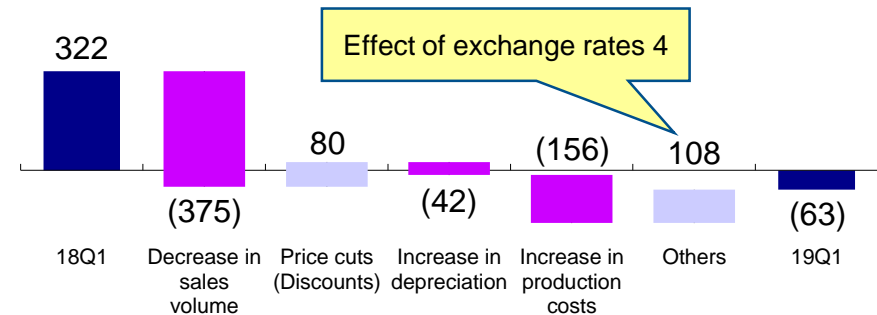
**Segment income: Decreased ¥380 million (down year on year)**

- Decreased due to a decline in sales volumes.

Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)



Fiscal year end: China: December; India: March

Exchange rate (18Q1 ⇒ 19Q1): Chinese yuan: ¥17.10 ⇒ ¥16.39; Indian rupee: ₹1.63 ⇒ ₹1.58

# Aluminum Business and Proprietary Products Business

(Million yen)

		First quarter of year ended March 2019 (Profitability)		First quarter of year ending March 2020 (Profitability)		YoY Changes	
<b>Aluminum Business</b>	Sales	1,186	–	1,025	–	(161)	(13.6%)
	Segment income/loss	25	2.1%	67	6.5%	42	163.0%
<b>Proprietary Products Business</b>	Sales	289	–	945	–	656	226.1%
	Segment income/loss	(15)	–	48	5.1%	64	–

## Aluminum Business

- Sales: Decreased due to a fall in sales unit prices attributable to fluctuations in the aluminum market.
- Segment income: Increased because of a fall in raw material purchase prices.

## Proprietary Products Business

- Sales: Increased thanks to an increase in orders for projects for clean rooms and data centers.
- Segment income: Increased reflecting a rise in sales.





# Casting Our Eyes on the Future

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This document and what has been said in the results briefing include forecasts that the Company has made based on data available when the document was prepared. Actual results could be different from the forecasts for a range of reasons.