# Supplementary Materials for the Year Ended March 31, 2019

May 15, 2019



# Key Results for the Fiscal Year Ended March 31, 2019

(Million yen)

	Fiscal year ended March 2018 Results		Fiscal yea	ar ended Ma	YoY Changes		
			Announced values	Results			
Sales	145,167	100.0%	149,300	145,428	100.0%	260	0.2%
Operating income	4,718	3.3%	3,100	3,228	2.2%	(1,510)	(31.6%)
Recurring income	4,436	3.1%	3,150	2,905	1.9%	(1,551)	(34.5%)
Net income	3,450	2.4%	200	421	0.2%	(3,028)	(87.8%)
EPS (yen)	133.40		7.72	16.26			

#### Overview

Sales: On par with the previous year due to a rise in the metal market, although orders declined in regions other than Asia.

In comparison with the plan, sales fell short of the announced value due to the effect of the weakening car market in the

second half.

> Operating income/Recurring income:

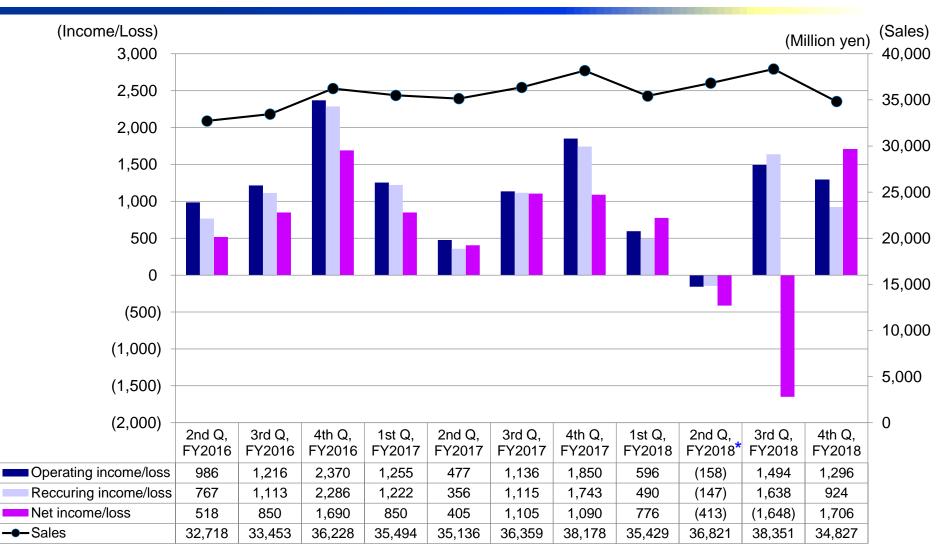
Operating income and recurring income: Decreased from the previous year due to rising fuel costs in the first half, slow revenue growth in the US and a temporary increase in depreciation in Q2, but the income level almost as planned was

secured.

➤ Net income: Declined due to the generation of impairment losses in the US.

➤ EPS: Decreased 16.26 yen per share due to the decrease in net income.

# Overview of the (Quarterly) Consolidated Results



<sup>\*</sup> In Q2 of FY2018, a temporary increase in depreciation had an impact (of (645)).

# **Die Casting Business**

(Million yen)

		Fiscal year ended March 2018 Results		Fiscal ye	ear ended Ma	YoY Changes		
				Announced values	Results			
Japan	Sales	66,818	100.0%	70,400	67,998	100.0%	1,179	1.8%
	Segment income/loss	1,458	2.2%	480	871	1.2%	(587)	(40.3%)
North America	Sales	39,937	100.0%	40,000	39,801	100.0%	(135)	(0.3%)
	Segment income/loss	291	0.7%	310	123	0.3%	(167)	(57.5%)
Asia	Sales	30,442	100.0%	31,600	29,971	100.0%	(470)	(1.5%)
	Segment income/loss	2,378	7.8 %	2,050	1,841	6.1%	(536)	(22.6%)

<sup>✓</sup> The overseas sales ratio in the Die Casting Business:

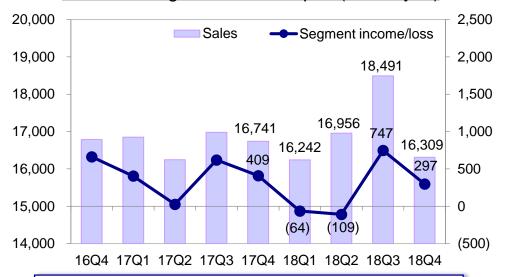
Fiscal year ended March 2018: 51.3%

<sup>⇒</sup> Fiscal year ending March 2019: 50.6%

<sup>\*</sup> An explanation of the factors behind changes in segment results begins on the next page.

## **Die Casting in Japan**

### <u>Changes in sales and segment income</u> <u>in Die Casting Business in Japan (Million yen)</u>



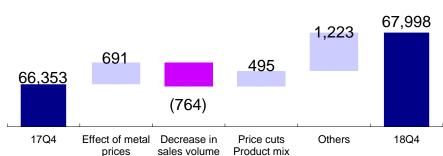
Sales: Increased ¥1,170 million (up 1.8% year on year)

- Sales volumes remained almost flat from the previous year until Q3, but decreased due to the impact of the production adjustments made by some customers.
- > Increased due to a rise in the metal market and die sales.

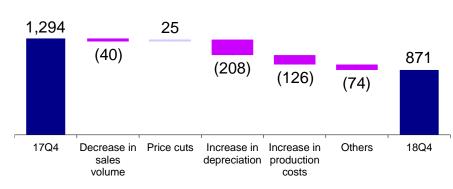
Segment income: Decreased ¥580 million (down 40.3% year on year)

- Declined due to rising fuel costs and an increase in depreciation.
- ➤ A fall in orders due to the production adjustment of some products also had an impact.

### Factors of change in die casting sales (Million yen)



### Factors of change in segment income (Million yen)

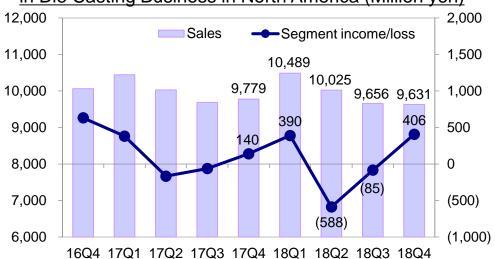


<sup>\*</sup> The changes in sales and segment income for Q4 of FY2017 disregard the impact of the fiscal year-end change.



# **Die Casting in North America**

# Changes in sales and segment income in Die Casting Business in North America (Million yen)



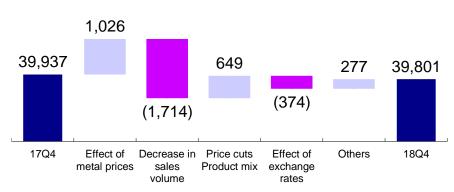
Sales: Decreased ¥130 million (down 0.3% year on year)

- Sales volumes were almost flat from the previous year in the US. Declined due to the effect of the North American market, despite the full-scale mass production of new components in Mexico.
- > Sales were almost unchanged from the previous year due to a rise in the metal market, despite a fall in sale volumes in North America.

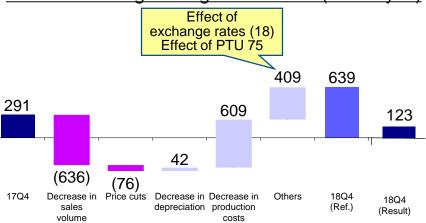
Segment income: Decreased ¥160 million (down 57.5% year on year)

> The impact of falling sales in Mexico was partly offset by the product mix.

### Factors of change in die casting sales (Million yen)



### Factors of change in segment income (Million yen)

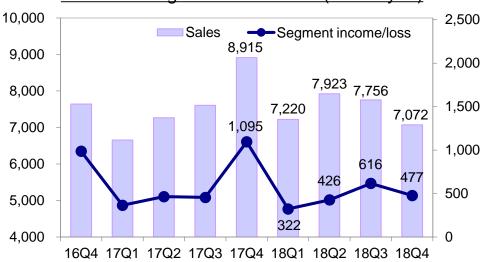


\* The reference value is the segment income after excluding the temporary increase in depreciation expenses



# **Die Casting in Asia**

# Changes in sales and segment income in Die Casting Business in Asia (Million yen)



Sales: Decreased ¥470 million (down 1.5% year on year)

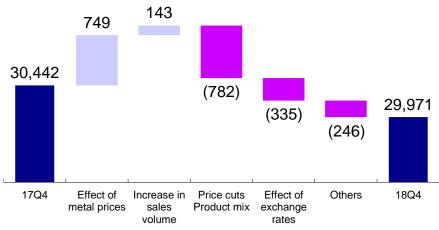
- > Sales volumes declined in the second half due to the deceleration of the Chinese market.
- ➤ Sales declined in yen terms due to the impact of exchange rates, although sales increased in India due to the full-scale mass production of new components.
- Sales declined due to the effects of cost reductions and the product mix.

Segment income: Decreased ¥530 million (down 22.6% year on year)

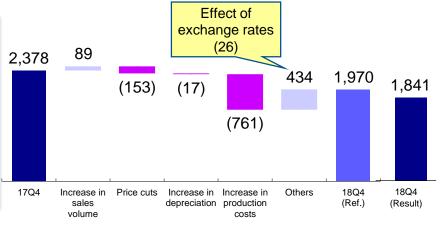
Declined due to the effect of cost reductions and increasing manufacturing costs.

Chinese yuan: ¥16.64 ⇒ ¥16.69; Indian rupee: ¥1.72 ⇒ ¥1.59

### Factors of change in die casting sales (Million yen)



### Factors of change in segment income (Million yen)



\* The reference value is the segment income after excluding the temporary increase in depreciation expenses



## **Aluminum Business and Proprietary Products Business**

(Million yen)

			Fiscal year ended		r ended Ma			
		March 2018 Results		Announced values	Results		YoY Changes	
Aluminum Business	Sales	4,597	100.0%	4,600	4,679	100.0%	82	1.8%
	Segment income/loss	213	4.6%	140	112	2.3%	(100)	(47.5%)
Proprietary Products Business	Sales	3,371	100.0%	2,700	2,976	100.0%	(395)	(11.7%)
	Segment income/loss	392	11.6%	120	314	10.5%	(77)	(19.8%)

#### **Aluminum Business**

- > Sales: Increased from the previous year thanks to changes in the state of the aluminum market, despite a fall in sales volumes (up 1.8% year on year).
- > Segment income: Declined due to the impact of raw material prices attributable to a rise in the metal market (down 47.5% year on year).

### **Proprietary Products Business**

- > Sales: Higher sales than planned were secured amid a year-on-year fall in orders for projects for clean rooms in the first half (down 11.7% year on year).
- > Segment income: A smaller decrease in income due to the securing of higher orders than planned (down 19.8% year on year).



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This document and what has been said in the results briefing include forecasts that the Company has made based on data available when the document was prepared. Actual results could be different from the forecasts for a range of reasons.