

# Supplementary Materials for the First Quarter of the Year Ending March 31, 2018

August 8, 2017



# Key Results for First Quarter of the Fiscal Year Ending March 31, 2018

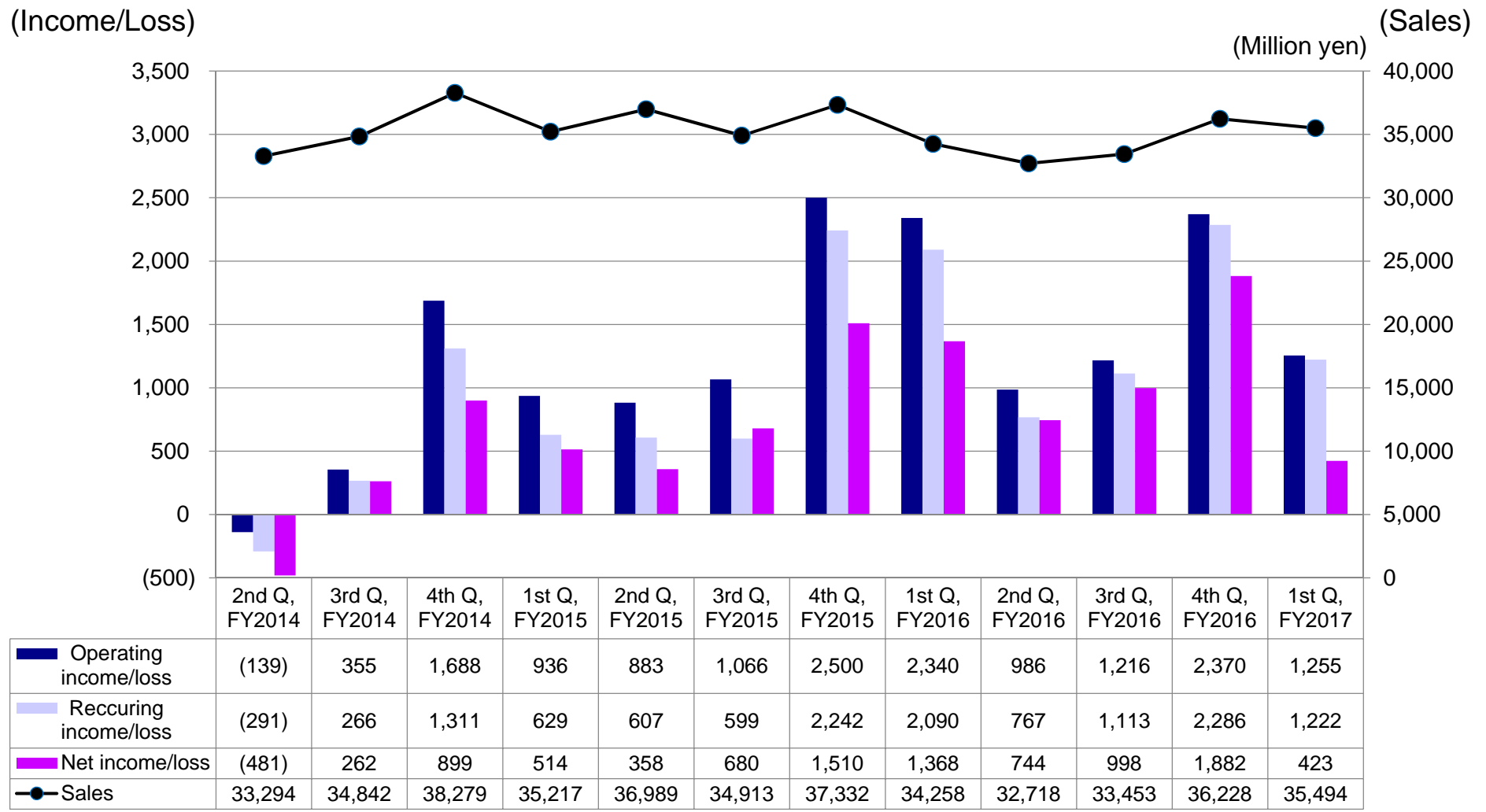
(Million yen)

	First quarter of year ended March 2017		First quarter of year ending March 2018		Change	
	Value	Ratio	Value	Ratio	Value	Ratio
Sales	34,258	100.0%	35,494	100.0%	1,236	3.6%
Operating income	2,340	6.8%	1,255	3.5%	(1,085)	(46.4%)
Recurring income	2,090	6.1%	1,222	3.4%	(868)	(41.5%)
Net income	1,368	4.0%	423	1.2%	(945)	(69.1%)
EPS (yen)	52.94		16.38		(36.56)	

## Overview

- Sales: Sales grew, thanks largely to an increase in orders received and the effect of changes in the state of the aluminum market.
- Operating income: Decreased primarily as a result of an increase in labor expenses and depreciation expenses and the revision of product prices.
- Recurring income: Decreased due to reduced operating income, higher interest expenses, etc.
- EPS: Decreased 36.56 yen per share due to the decrease in net income.

# Overview of the (Quarterly) Consolidated Results



# Die Casting Business

(Million yen)

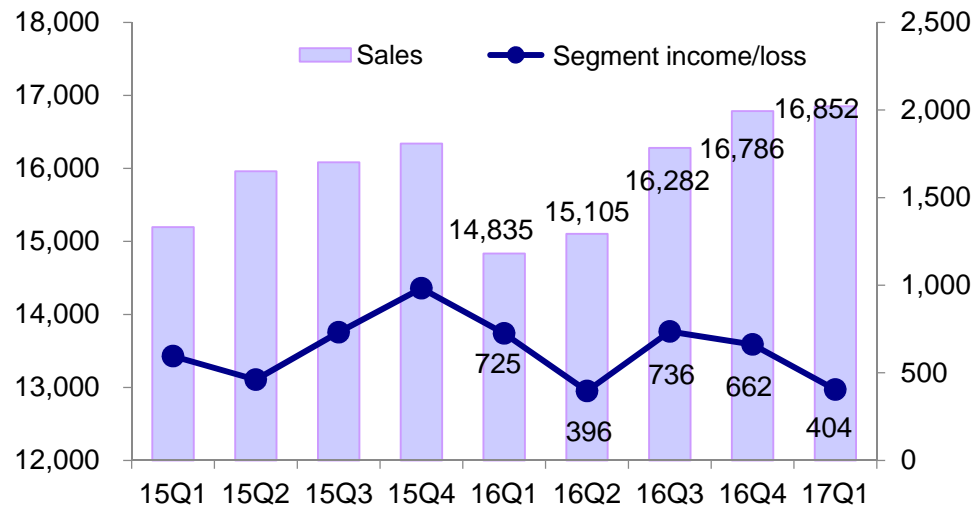
		First quarter of year ended March 2017		First quarter of year ending March 2018		Change	
Japan	Sales	14,835	100.0%	16,852	100.0%	2,017	13.6%
	Segment income/loss	725	4.9%	404	2.4%	(321)	(44.3%)
North America	Sales	11,035	100.0%	10,443	100.0%	(592)	(5.4%)
	Segment income/loss	1,029	9.3%	381	3.6%	(648)	(63.0%)
Asia	Sales	6,432	100.0%	6,655	100.0%	223	3.5%
	Segment income/loss	382	5.9%	364	5.5%	(18)	(4.7%)

- ✓ The overseas sales ratio in the Die Casting Business:  
 Q1 of fiscal year ended March 2017: 54.1%  
 ⇒ Q1 of fiscal year ending March 2018: 49.6%

\* An explanation of the factors behind changes in segment results begins on the next page.

# Die Casting in Japan

Changes in sales and segment income in Die Casting Business in Japan (Million yen)



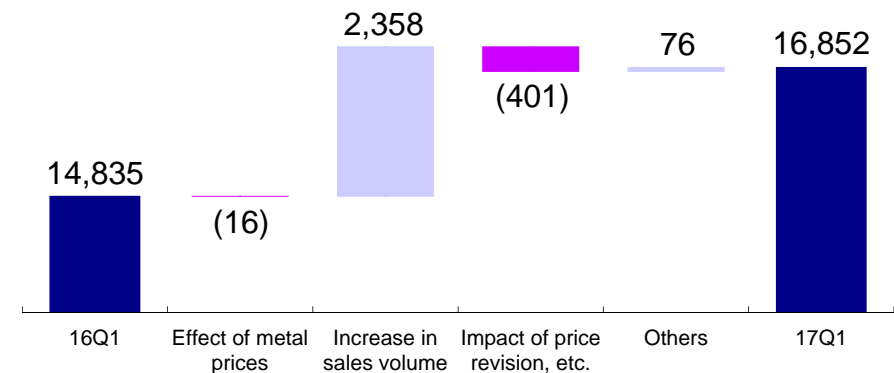
**Sales: Increased ¥2,000 million (up 13.6% year on year)**

- Orders received increased based on strong exports of key customers.
- Recovery from the 2016 Kumamoto earthquakes

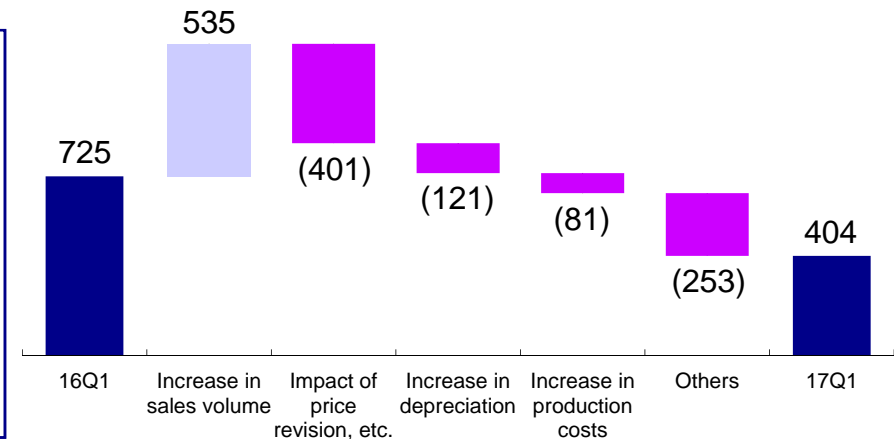
**Segment income: Decreased ¥320 million (down 44.3% year on year)**

- Profit decreased due partly to the impact of revised prices despite a rise in sales volume.
- Depreciation, labor, and other expenses also increased.

Factors of change in die casting sales (Million yen)

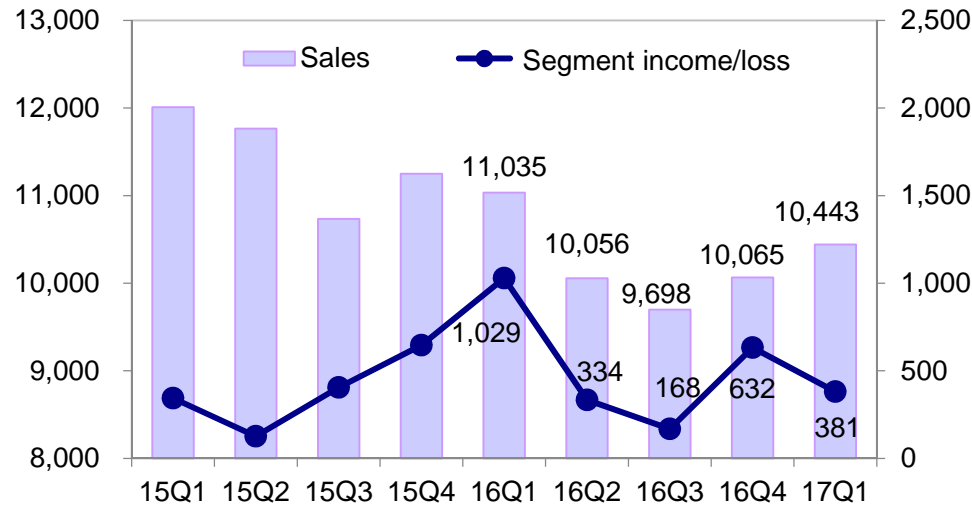


Factors of change in segment income (Million yen)



# Die Casting in North America

Changes in sales and segment income in Die Casting Business in North America (Million yen)



**Sales: Decreased ¥590 million (down 5.4% year on year)**

- Orders received decreased in the U.S. in response to downsizing.
- Orders received generally increased in Mexico.

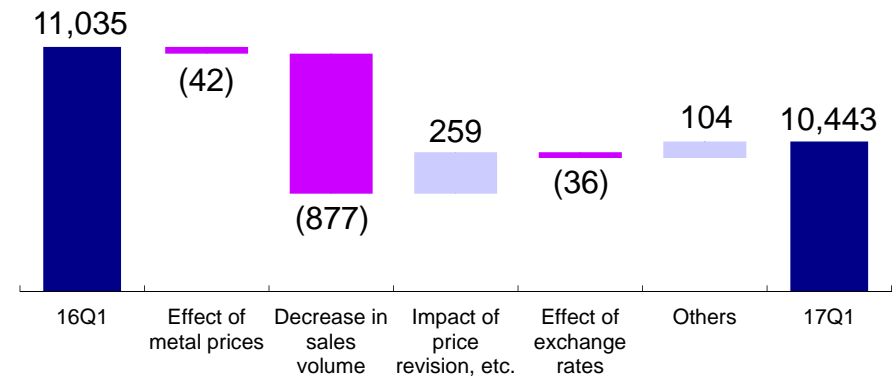
**Segment income: Decreased ¥640 million (down 63.0% year on year)**

- U.S.: The sales volume fell and the Company is working to increase its productivity.
- Mexico: The Company recognized profit based on stable production (PTU in Mexico was recognized due to changes in accounting standards).

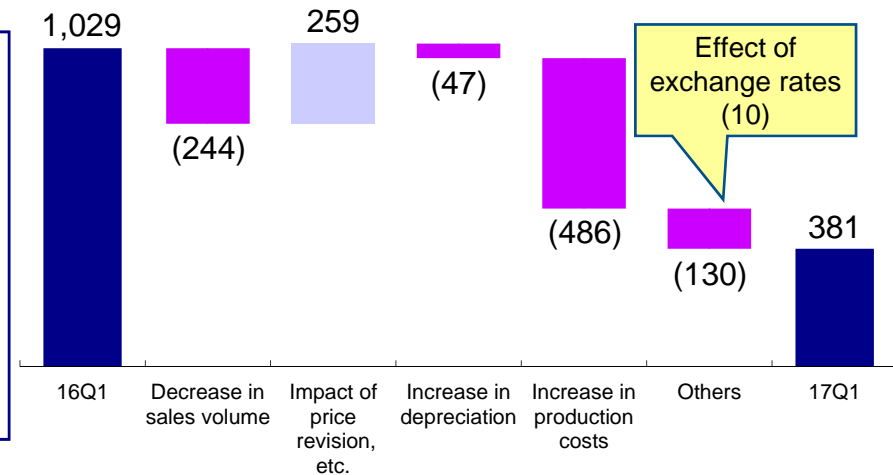
Fiscal year end: U.S.: March; Mexico: December

Exchange rate ('16Q1 ⇨ '17Q1): U.S. dollar: ¥109.58 ⇨ ¥111.61; Mexican peso: ¥116.44 ⇨ ¥113.75

Factors of change in die casting sales (Million yen)

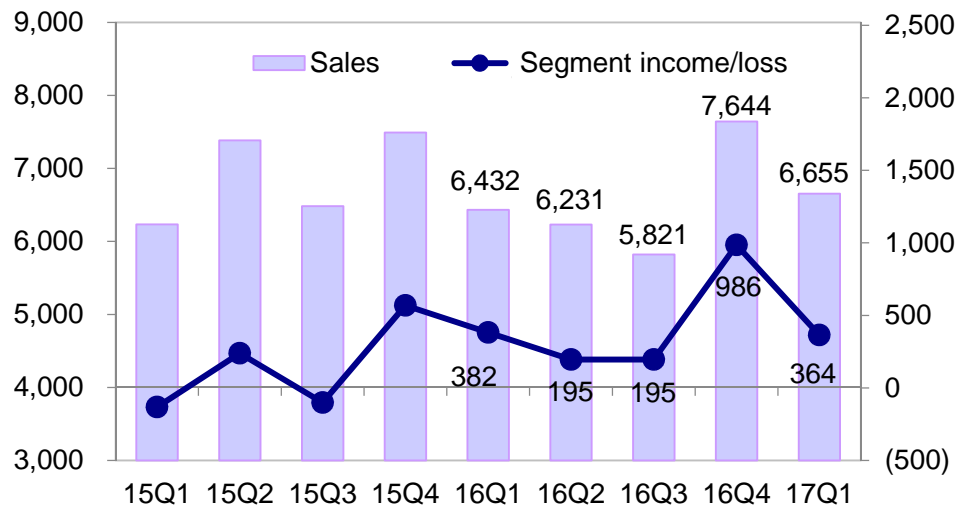


Factors of change in segment income (Million yen)



# Die Casting in Asia

Changes in sales and segment income in Die Casting Business in Asia (Million yen)



**Sales: Increased ¥220 million (up 3.5% year on year)**

- Orders received in China rose thanks to increased production of SUVs.
- Sales in India also grew based on a higher volume of orders received.

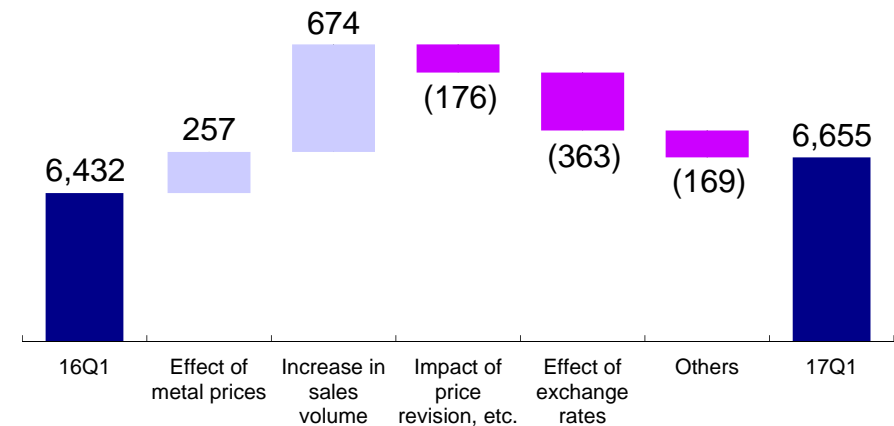
**Segment income: Decreased ¥10 million (down 4.7% year on year)**

- Growth in orders received in China and India contributed to profit.
- Higher productivity in China also facilitated profit growth.

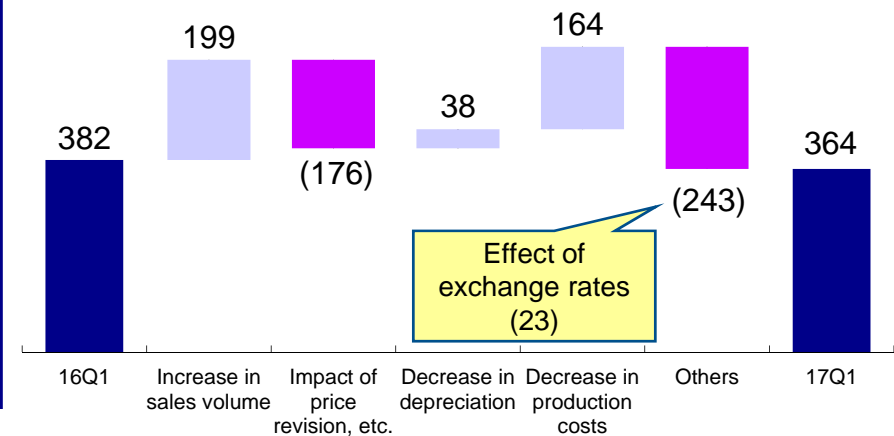
Fiscal year end: China: December; India: March

Exchange rate (16Q1 ⇒ 17Q1): Chinese yuan: ¥17.77 ⇒ ¥16.51; Indian rupee: ₹1.64 ⇒ ₹1.73

Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)



# Aluminum Business and Proprietary Products Business

(Million yen)

		First quarter of year ended March 2017		First quarter of year ending March 2018		Change	
<b>Aluminum Business</b>	Sales	1,123	100.0%	1,107	100.0%	(16)	(1.5%)
	Segment income/loss	90	8.0%	56	5.1%	(34)	(37.2%)
<b>Proprietary Products Business</b>	Sales	831	100.0%	435	100.0%	(396)	(47.7%)
	Segment income/loss	59	7.1%	53	12.2%	(6)	(11.5%)

## Aluminum Business

- Sales: Declined due to lower selling prices as a result of changes in the state of the aluminum market (down 1.5% year on year).
- Segment income: Decreased due primarily to rising fuel expenses despite the effect of cost reduction efforts (down 37.2% year on year).

## Proprietary Products Business

- Sales: Orders for projects for clean rooms and computer rooms decreased, resulting in decreased sales (down 47.7% year on year).
- Segment income: Income fell due to the impact of a decrease in sales. (down 11.5% year on year).



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