

# Supplementary Materials for the First Quarter of the Year Ending March 31, 2019

August 7, 2018



# Key Results for First Quarter of the Fiscal Year Ending March 31, 2019

(Million yen)

	First quarter of year ended March 2018		First quarter of year ending March 2019		Change	
	Value	Ratio	Value	Ratio	Value	Ratio
Sales	35,494	100.0%	35,429	100.0%	(64)	(0.2%)
Operating income	1,255	3.5%	596	1.7%	(658)	(52.5%)
Recurring income	1,222	3.4%	490	1.4%	(731)	(59.8%)
Net income	850	2.4%	776	2.2%	(74)	(8.8%)
EPS (yen)	32.91		30.00			

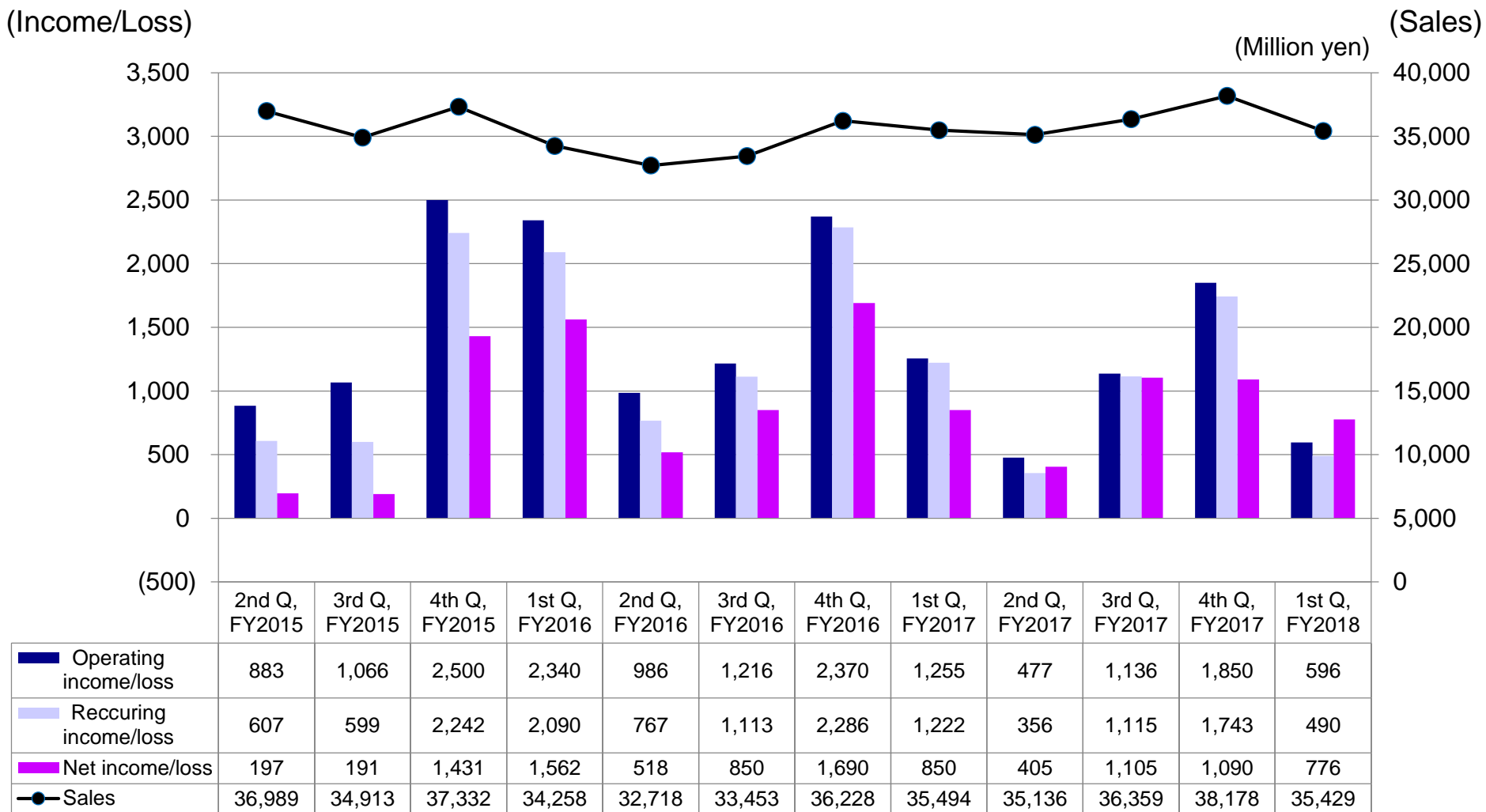
Reference: Financial results for the first quarter of the year ended March 2018, disregarding the impact of the fiscal year-end change of domestic affiliates

Sales: 35,029    Operating income: 1,091    Recurring income: 1,036    Net income: 670

## Overview

- Sales: Fell following the fiscal year-end change of domestic affiliates in the previous fiscal year, despite the growth in orders received.
- Operating income: Dropped due to the contraction of the sales volume in Japan and soaring fuel prices.
- Recurring income: Decreased due to reduced operating income.
- Net income: Fell after the decline in recurring income, although the decline was suppressed chiefly by the gain on sales of investment securities.
- EPS: Decreased 2.91 yen per share due to the decrease in net income.

# Overview of the (Quarterly) Consolidated Results



# Die Casting Business

(Million yen)

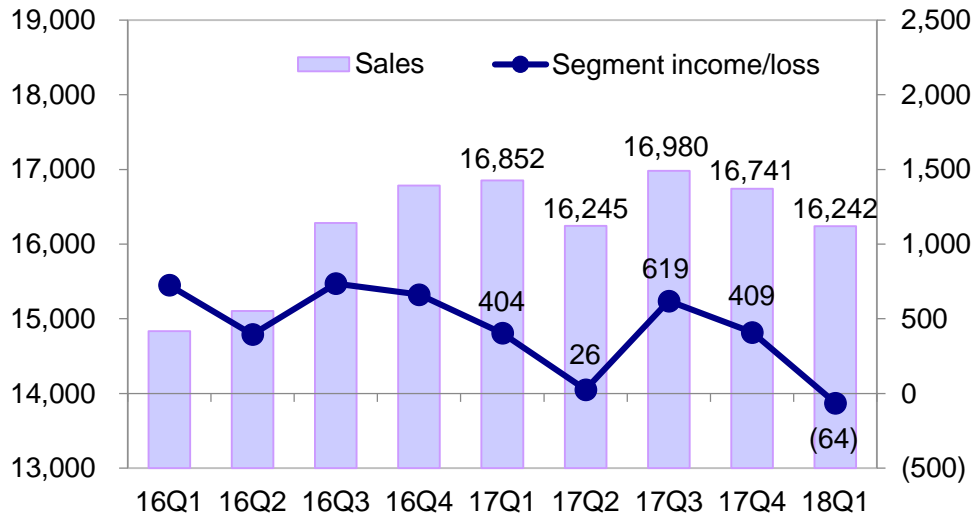
		First quarter of year ended March 2018		First quarter of year ending March 2019		Change	
Japan	Sales	16,852	100.0%	16,242	100.0%	(610)	(3.6%)
	Segment income/loss	404	2.4%	(64)	0.4%	(468)	(115.9%)
North America	Sales	10,443	100.0%	10,489	100.0%	46	0.4%
	Segment income/loss	381	3.6%	390	3.7%	9	2.5%
Asia	Sales	6,655	100.0%	7,220	100.0%	565	8.5%
	Segment income/loss	364	5.5%	322	4.5%	(41)	(11.4%)

- ✓ The overseas sales ratio in the Die Casting Business:  
 Q1 of fiscal year ended March 2018: 50.4%  
 ⇒ Q1 of fiscal year ending March 2019: 52.2%

\* An explanation of the factors behind changes in segment results begins on the next page.

# Die Casting in Japan

Changes in sales and segment income in Die Casting Business in Japan (Million yen)



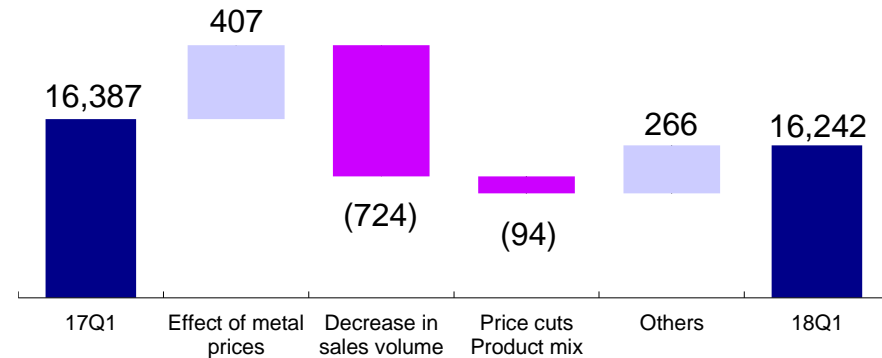
Sales: Decreased ¥610 million (down 3.6% year on year)

- Decreased due to the product reduction by major customers toward the US.
- Declined since domestic affiliates changed their fiscal year-ends in the previous fiscal year.

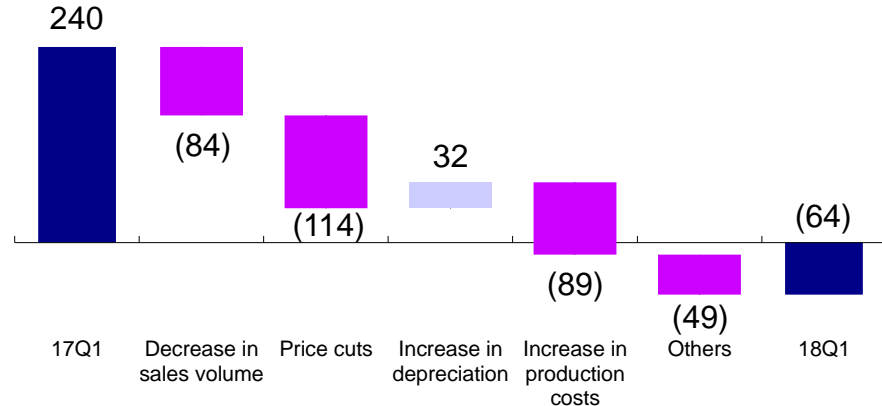
Segment income: Decreased ¥460 million (down 115.9% year on year)

- Down due to sales decline and price adjustments
- Down due to the increased fuel expenses and other factors.

Factors of change in die casting sales (Million yen)



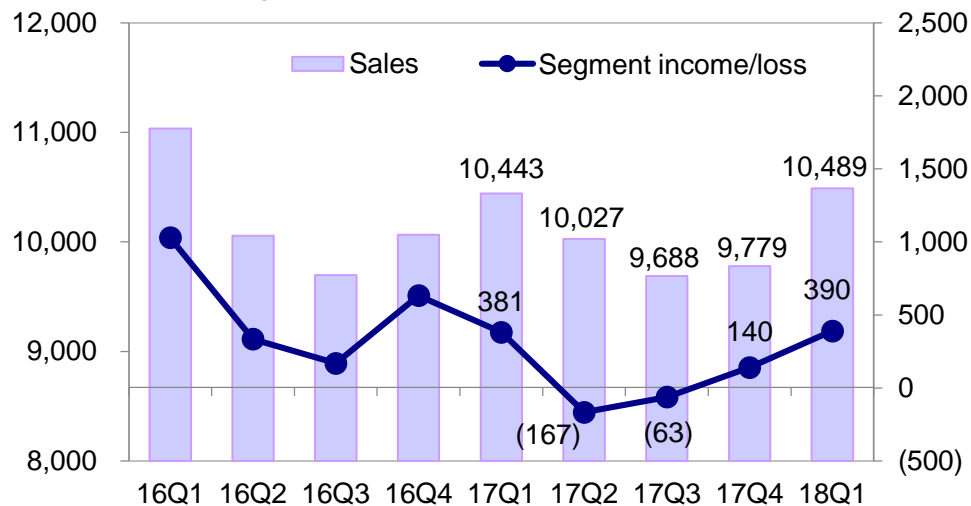
Factors of change in segment income (Million yen)



\* The changes in sales and segment income for Q1 of FY2017 disregard the impact of the fiscal year-end change.

# Die Casting in North America

Changes in sales and segment income  
in Die Casting Business in North America (Million yen)



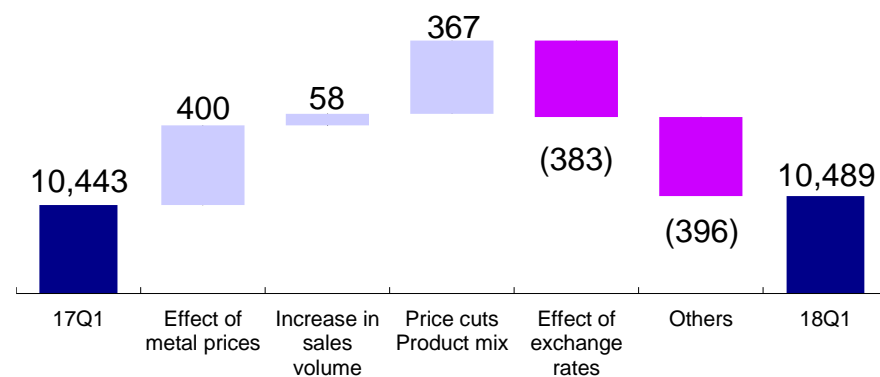
Sales: Increased ¥40 million (up 0.4% year on year)

- Decrease in orders received after the discontinuation of the production of some products in the United States
- Hike in orders received following main customers' strong sales in Mexico

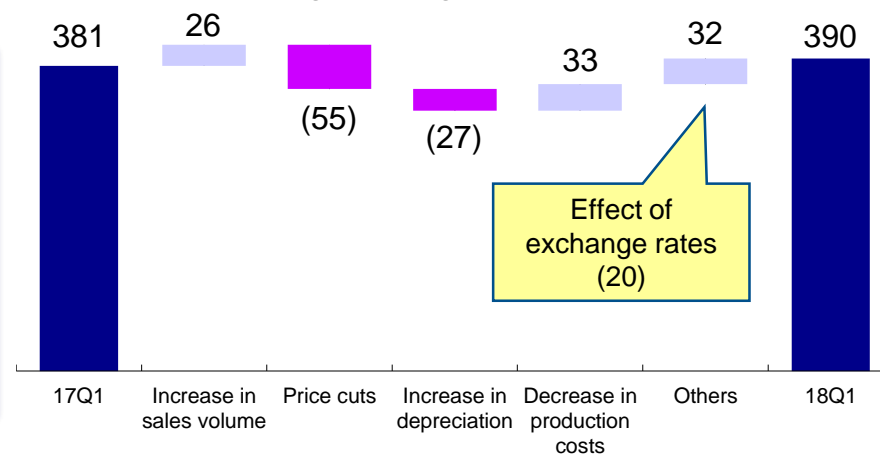
Segment income: Increased ¥10 million (up 2.5% year on year)

- Productivity in the United States in the course of improvement amid the sales slide
- Sales growth's contribution to income in Mexico

Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)

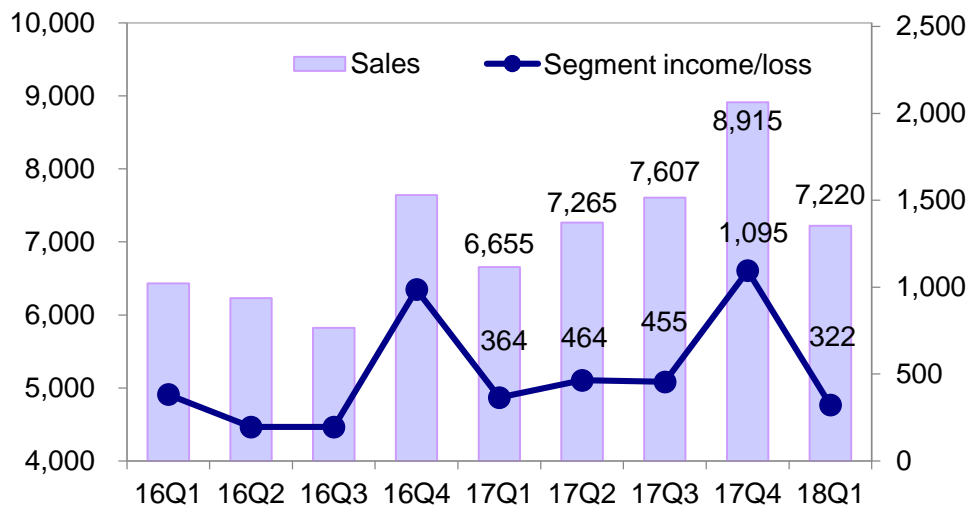


Fiscal year end: U.S.: March; Mexico: December

Exchange rate ('17Q1 ⇨ '18Q1): U.S. dollar: ¥111.61 ⇨ ¥108.72; Mexican peso: ¥113.75 ⇨ ¥108.89

# Die Casting in Asia

Changes in sales and segment income in Die Casting Business in Asia (Million yen)



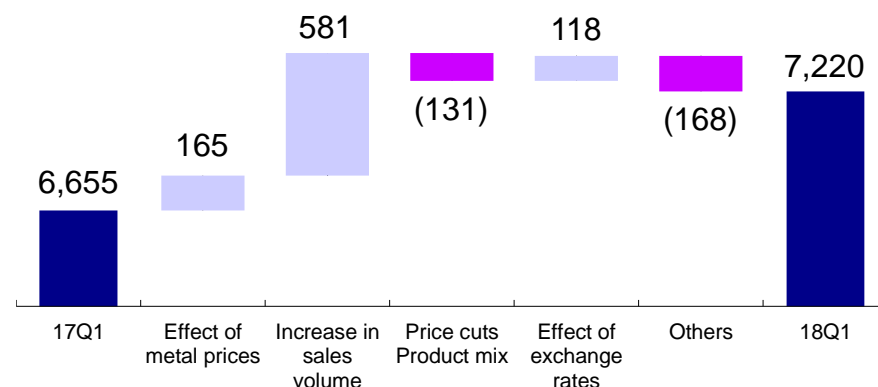
Sales: Increased ¥560 million (up 8.5% year on year)

- Rose in conjunction with major customers' strong sales of SUVs and other cars in China
- Increase in orders received following the expansion of the car market in India

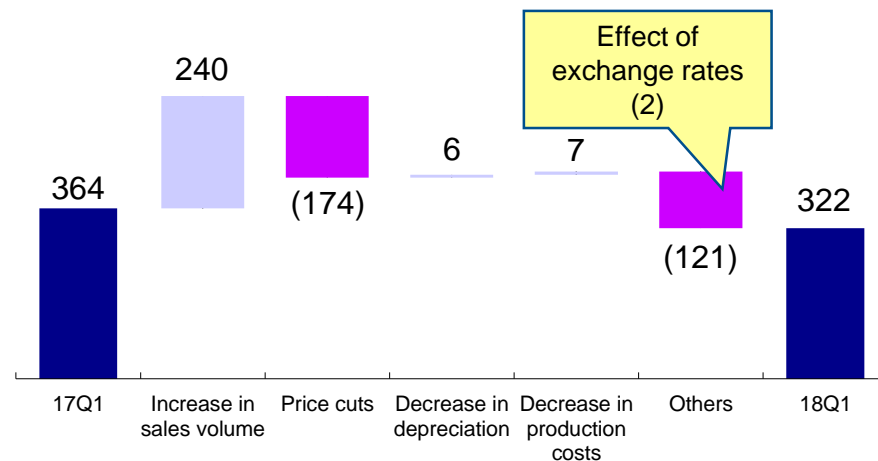
Segment income: Decreased ¥40 million (down 11.4% year on year)

- Contracted due to price adjustments in China despite sales growth throughout Asia

Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)



Fiscal year end: China: December; India: March

Exchange rate (17Q1 ⇒ 18Q1): Chinese yuan: ¥16.51 ⇒ ¥17.10; Indian rupee: ₹1.73 ⇒ ₹1.63

# Aluminum Business and Proprietary Products Business

(Million yen)

		First quarter of year ended March 2018		First quarter of year ending March 2019		Change	
<b>Aluminum Business</b>	Sales	1,107	100.0%	1,186	100.0%	79	7.2%
	Segment income/loss	56	5.1%	25	2.1%	(30)	(54.6%)
<b>Proprietary Products Business</b>	Sales	435	100.0%	289	100.0%	(145)	(33.4%)
	Segment income/loss	53	12.2%	(15)	5.2%	(68)	(129.5%)

## Aluminum Business

- Sales: Increased thanks to changes in the state of the aluminum market (up 7.2% year on year).
- Segment income: Down due mainly to soaring raw material prices (down 54.6% year on year).

## Proprietary Products Business

- Sales: Declined due to the postponement of part of construction (down 33.4% year on year).
- Segment income: Tumbled as a result of the sales decline (down 129.5% year on year).





# Casting Our Eyes on the Future

視線はまっすぐ未来へ

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This document and what has been said in the results briefing include forecasts that the Company has made based on data available when the document was prepared. Actual results could be different from the forecasts for a range of reasons.