

# Supplementary Materials for the Year Ended March 31, 2017

May 11, 2017



# Key Results for the Fiscal Year Ended March 31, 2017

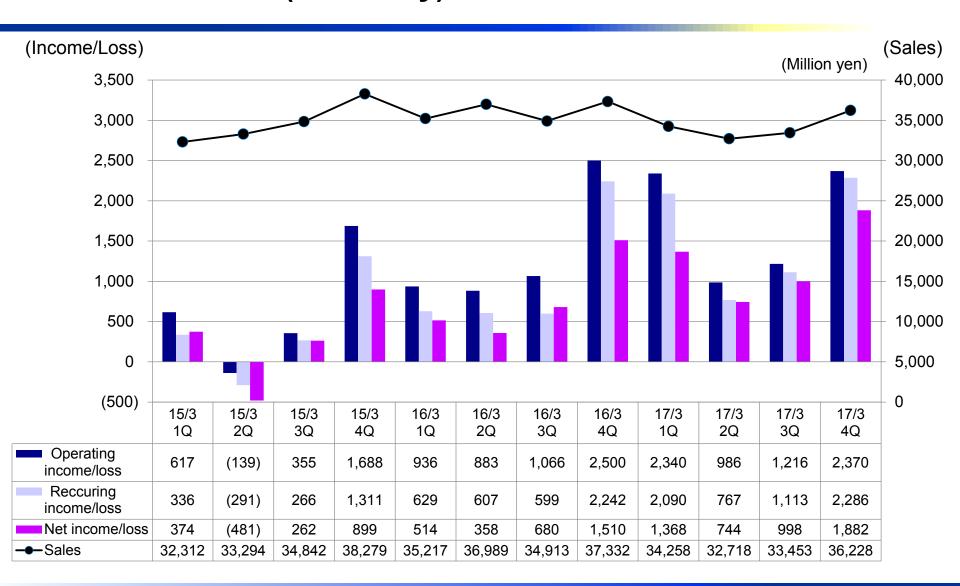
(Million yen)

	Fiscal year ended March 2016		Fiscal year ended March 2017		Change	
Sales	144,451	100.0%	136,657	100.0%	(7,794)	(5.4%)
Operating income	5,385	3.7%	6,912	5.1%	1,527	28.4%
Recurring income	4,077	2.8%	6,256	4.6%	2,179	53.5%
Net income	3,062	2.1%	4,992	3.7%	1,930	63.0%
EPS (yen)	118.50		193.15		74.65	

### Overview

- > Sales: Orders increased, but sales declined due to the effects of the stronger yen and a fall in metal prices.
- Operating income: Increased, reflecting an improvement in productivity, cost reductions and increases in the sales volume.
- > Recurring income: Rose due to the increase in operating income and the decrease in interest expenses and foreign exchange losses.
- Net income: Climbed due to the increase in recurring income, and gain on sales of non-current assets and investment securities.
- ➤ EPS: Increased 74.65 yen per share due to the increase in net income.

# Overview of the (Quarterly) Consolidated Results



# **Die Casting Business**

(Million yen)

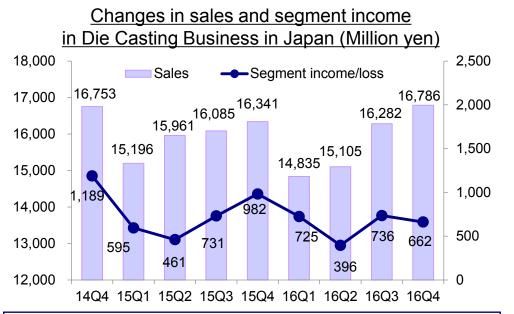
		Fiscal year ended March 2016		Fiscal year ended March 2017		Change	
Japan	Sales	63,583	100.0%	63,008	100.0%	(575)	(0.9%)
	Segment income/loss	2,769	4.4%	2,519	4.0%	(250)	(9.0%)
North America	Sales	45,760	100.0%	40,854	100.0%	(4,906)	(10.7%)
	Segment income/loss	1,521	3.3%	2,163	5.3%	642	42.2%
Asia	Sales	27,594	100.0%	26,128	100.0%	(1,466)	(5.3%)
	Segment income/loss	573	2.1%	1,758	6.7%	1,185	206.6%

✓ The overseas sales ratio in the Die Casting Business: Fiscal year ended March 2016: 53.6%

⇒ Fiscal year ended March 2017: 51.5%

<sup>\*</sup> An explanation of the factors behind changes in segment results begins on the next page.

# Die Casting in Japan



### Sales: Decreased ¥570 million (down 0.9% year on year)

- Automobile exports bound for North America were strong. The order volume increased (up 5.0% year on year).
- ➤ Adverse effects of a decline in the aluminum ingot price Segment income/loss: Decreased ¥250 million

/down 0.00/ year on year

(down 9.0% year on year)
Income fell due to an increase in depreciation

Income fell due to an increase in depreciation, labor expenses, etc.

# Factors of change in die casting sales (Million yen) 63,583 3,204 (129) (3,650)

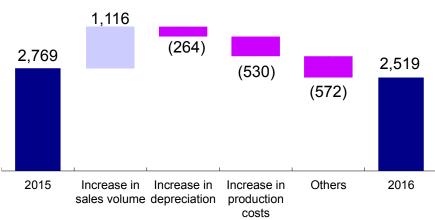
# Factors of change in segment income (Million yen)

Increase in

sales volume

Others

2016





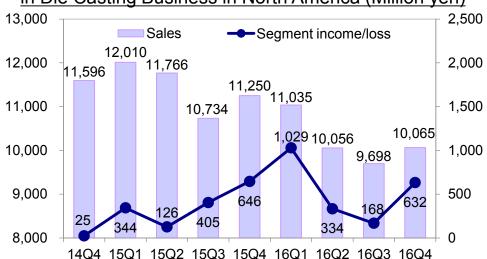
2015

Effect of metal

prices

# **Die Casting in North America**

## <u>Changes in sales and segment income</u> in Die Casting Business in North America (Million yen)

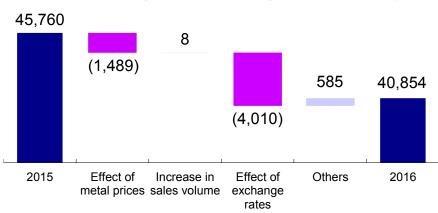


### Sales: Decreased ¥4,900 million (down 10.7% year on year)

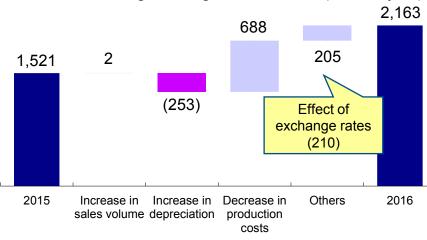
- > Orders for components for light trucks were strong.
- The termination of production at certain customers had an adverse effect on orders.
- Adverse effects of declines in metal prices and exchange rate factors

# Segment income/loss: Increased ¥640 million (up 42.2% year on year)

Production costs decreased due to improved productivity, mainly in Mexico, resulting in increased income. Factors of change in die casting sales (Million yen)



Factors of change in segment income (Million yen)



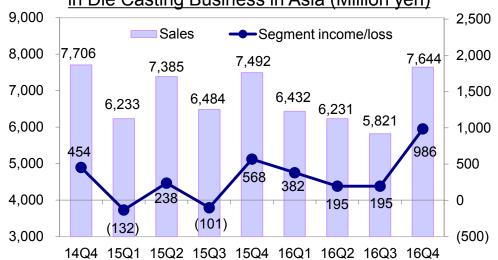
Fiscal year end: U.S.: March; Mexico: December

Exchange rate ('15/3 ⇒ '16/3): U.S. dollar: ¥120.01 ⇒ ¥109.18; Mexican peso: ¥121.00 ⇒ ¥110.30



# Die Casting in Asia

# <u>Changes in sales and segment income</u> <u>in Die Casting Business in Asia (Million yen)</u>



### Sales: Decreased ¥1,460 million (down 5.3% year on year)

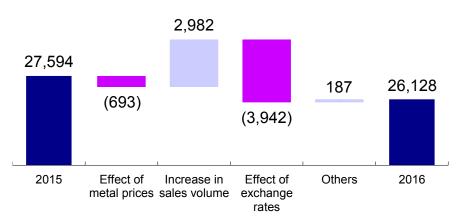
- Adverse effects of declines in metal prices and exchange rate factors
- Orders increased, attributable to the launch of new components for compact cars in China.
- Orders declined due to a reduction in demand for diesel fuel vehicles in India.

Segment income/loss: Increased ¥1,180 million (up 206.6% year on year)

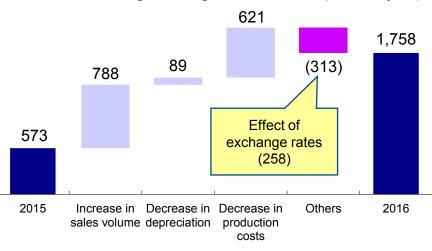
An increase in sales volume and a decrease in production costs in China had a positive impact on income.

Fiscal year end: China: December; India: March

## Factors of change in die casting sales (Million yen)



## Factors of change in segment income (Million yen)





# **Aluminum Business and Proprietary Products Business**

(Million yen)

		Fiscal year ended March 2016		Fiscal year ended March 2017		Change	
Aluminum Business	Sales	4,921	100.0%	4,402	100.0%	(519)	(10.5%)
	Segment income/loss	338	6.9%	274	6.2%	(64)	(18.9%)
Proprietary Products Business	Sales	2,590	100.0%	2,263	100.0%	(327)	(12.6%)
	Segment income/loss	212	8.2%	155	6.8%	(57)	(26.7%)

### **Aluminum Business**

- Sales: Sales decreased due to a decline in sales prices, despite an increase in sales volume (down 10.5% year on year).
- > Segment income/loss: Income fell due to the impact of the aluminum market conditions, which offset the effect of cost reduction activities (down 18.9% year on year).

### **Proprietary Products Business**

- Sales: Orders for projects for clean rooms and computer rooms from semiconductor-related companies decreased, resulting in decreased sales (down 12.6% year on year).
- Segment income/loss: Income fell due to the impact of a decrease in sales. (down 26.7% year on year).

# Aiming to become a leader in research and development, service, and technology



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This document and what has been said in the results briefing include fore casts that the Company has made based on data available when the document was prepared. Actual results could be different from the forecasts for a range of reasons.